

INTERIM COMBINED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2020

Currency: VND

ASSETS		End of quarter	Beginning balance
A. CURRENT ASSETS (100 = 110 + 130)	100	2.154.881.800.137	2.216.765.893.431
I. Financial assets (110 = 111 ->129)	110	2.152.099.833.852	2.213.745.653.759
Cash and cash equivalents	111	19.330.713.280	174.237.228.080
1.1 Cash	111.1	19.330.713.280	174.237.228.080
1.2. Cash equivalents	111.2	0	0
2. Financial assets at fair value through profit or loss	112	364.198.840.265	421.327.957.700
3. Held - to - maturity investments	113	20.013.150.685	10.022.246.575
4. Loans	114	1.608.528.584.596	1.514.325.651.880
5. Available for sale	115	131.856.550.977	131.915.592.497
6. Provision for impairment of financial assets and mortgage assets	116	-80.130.488.797	-77.943.762.861
7. Receivables	117	4.211.132.300	17.888.832.396
7.1 Receivables from Sales of financial assets	117.1	0	0
7.2 Receivables and Accrued dividend and interest	117.2	4.211.132.300	17.888.832.396
7.2.1 Due dividends and interests receivables	117.3	0	0
in which: Bad receivables of due dividends and interests	117.3.1	0	0
7.2.2 Expected receivables of undue dividends and interests	117.4	4.211.132.300	17.888.832.396
8. Advances to suppliers	118	8.843.682.038	6.440.012.898
9. Receivables from services provided by the Company	119	5.274.990.009	4.243.758.225
10. Internal receivables	120	0	0
11. Trading errors receivables	121	0	0
12. Other receivables	122	85.956.408.198	27.271.866.068
13. Provision for impairment of receivables	129	-15.983.729.699	-15.983.729.699
II. Other current assets (130 = 131->136)	130	2.781.966.285	3.020.239.672
1. Advances	131	492.240.039	583.827.230
2. Office supplies, material and tools	132	440.296.625	486.898.450
3. Short-term prepaid expenses	133	1.849.429.621	1.949.513.992
4. Short-term deposits, collaterals and pledges	134	0	0
5. Deductible VAT	135	0	0
6. Taxes and receivables from the State	136	0	0
7. Other current assets	137	0	0
8. Bond repos trading	138	0	0
9. Provision for impairment of short-term assets	139	0	0
B. NON-CURRENT ASSETS (200 = 210 + 220 + 230 + 240 + 250 - 260)	200	315.962.787.196	181.087.292.225
I. Long-term financial assets	210	267.468.413.878	118.581.166.699
1. Long-term receivables	211	0	0
2. Investments	212	269.336.450.179	120.449.203.000

2.1 Held - to - maturity investments	212.1	152.988.523.965	0
2.2 Investment in Subsidiaries	212.2	0	0
2.3 Investment in Joint Ventures	212.3	0	0
2.4 Other long-term investment	212.4	116.347.926.214	120.449.203.000
3. Provision for impairment of long term financial assets	213	-1.868.036.301	-1.868.036.301
II. Fixed Assets	220	13.141.874.110	16.846.722.014
1. Tangible fixed assets	221	11.325.495.948	14.606.828.563
- Cost	222	36.009.573.069	35.972.723.069
- Accumulated Depreciation	223a	-24.684.077.121	-21.365.894.506
- Fixed assets valuation at fair value	223b	0	0
2. Leased fixed assets	224	0	0
- Cost	225	0	0
- Accumulated Depreciation	226a	0	0
'- Leased fixed assets valuation at fair value	226b	0	0
3. Intangible fixed assets	227	1.816.378.162	2.239.893.451
- Cost	228	14.666.651.090	14.530.251.090
- Accumulated Amortization	229a	-12.850.272.928	-12.290.357.639
- Intangible fixed assets valuation at fair value	229b	0	0
III. Investment property	230	0	0
- Cost	231	0	0
- Accumulated Depreciation	232a	0	0
- Investment property valuation at fair value	232b	0	0
IV. Construction in progress	240	0	0
V. Other long-term assets	250	35.352.499.208	45.659.403.512
1. Long-term deposits, collaterals and pledges	251	1.101.104.840	1.092.282.572
2. Long-term Prepaid Expenses	252	14.251.394.368	23.388.143.453
3. Deferred Tax Assets	253	0	0
4. Deposits to Settlement Assitance fund	254	20.000.000.000	21.178.977.487
5. Other long-term assets	255	0	0
VI. Provision for impairment of long term assets	260	0	0
TOTAL ASSETS (270 = 100 + 200)	270	2.470.844.587.333	2.397.853.185.656
C. LIABILITIES (300 = 310 + 340)	300	592.399.948.785	591.219.993.235
I. Current liabilities	310	480.178.051.870	180.864.567.225
1. Short-term borrowings and financial leases	311	397.000.000.000	100.000.000.000
1.1 Short-term borrowings	312	397.000.000.000	100.000.000.000
1.2 Short-term Loans from financial leases	313	0	0
2. Short-term borrowings for financial assets	314	0	0
3. Short-term convertible bond	315	0	0
4. Short-term issued bond	316	0	0
5. Borrowings for the Settlement Advance fund	317	0	0
6. Payables for securities trading expenses	318	2.869.540.627	2.810.129.998
7. Payables for trading error of fiancial assets	319	0	0
8. Short-term trade Payables	320	7.025.967.731	2.904.469.374
9. Short-term advance from customers	321	12.630.367.272	7.017.431.817
10. Statutory obligations	322	7.540.015.197	7.654.954.770
11. Payables to employees	323	32.515.475.827	35.568.500.561
12. Employees benefits	324	1.573.787.262	1.165.913.810

13. Short-term accrued expenses	325	6.920.172.071	2.491.758.782
14. Short-term intra company payables	326	0	0
15. Short-term unrealized revenue	327	0	0
16. Short-term received Guarantee Deposits	328	0	0
17. Other Short-term payables	329	2.573.106.652	2.845.649.995
18. Short-term provision for payables	330	0	12.000.000.000
19. Bonus and welfare fund	331	9.529.619.231	6.405.758.118
20. Payables under Bonds repo agreement	332	0	0
II. Non-current liabilities	340	112.221.896.915	410.355.426.010
1. Long-term borrowings and leased	341	0	0
1.1 Long-term borrowings	342	0	0
1.2 Long-term leased	343	0	0
2. Long-term borrowing financial assets	344	0	0
3. Long-term convertible bond	345	0	0
4. Long-term issued bond	346	102.353.574.186	400.387.697.434
5. Long-term trade Payables	347	0	0
6. Long-term advance from customers	348	0	0
7. Long-term accrued expenses	349	0	0
8. Long-term intra company payables	350	0	0
9. Long-term unrealized revenue	351	0	0
10. Long-term received Guarantee Deposits	352	0	0
11. Other long-term payables	353	0	0
12. Long-term provision for payables	354	0	0
13. Provision of Indemnity Investor	355	0	0
14. Deferred Tax Liability	356	9.868.322.729	9.967.728.576
15. Science and Technology Development Fund	357	0	0
A. Owner's equity (400 = 410 + 420)	400	1.878.444.638.548	1.806.633.192.421
I. Owner's equity	410	1.878.444.638.548	1.806.633.192.421
1. Capital	411	1.332.095.854.220	1.332.095.854.220
1.1 Contributed capital	411.1	722.339.370.000	722.339.370.000
a. Legal capital	411.1a	722.339.370.000	722.339.370.000
b. Supplementary capital	411.1b	0	0
1.2 Share premium	411.2	610.253.166.720	610.253.166.720
1.3 Bond option	411.3	0	0
1.4 Other capital	411.4	0	0
1.5 Treasury shares	411.5	-496.682.500	-496.682.500
2. Difference from revaluation of assets at fair value	412	26.817.232.425	30.894.437.854
3. Foreign exchange differences	413	0	0
4. Charter capital supplementary reserve	414	42.517.552.484	42.517.552.484
5. Operational risk and financial reserve	415	42.517.552.484	42.517.552.484
6. Other funds	416	0	0
7. Undistributed Profit	417	434.496.446.935	358.607.795.379
7.1 Realized profit	417.1	437.888.407.385	380.595.251.718
7.2 Unrealized profit	417.2	-3.391.960.450	-21.987.456.339
II. Other resources and funds	420	0	0
TOTAL LIABILITIES AND OWNER'S EQUITY	440	2.470.844.587.333	2.397.853.185.656

INTERIM COMBINED OFF - BALANCE SHEET ITEMS

A. ASSETS OF THE COMPANY AND ASSETS MANAGED UNDER AGREEMENTS

Currency: VND

ASSETS		End of quarter	Beginning balance
1. Leased fixed assets	001	0	0
2. Pledged valuable papers	002	9.477.950.000	0
3. Mortgaged assets	003	0	0
4. Bad debt written off	004	390.400.000	390.400.000
5. Foreign currencies	005	0	0
6. Outstanding shares	006	72.200.145	72.200.145
7. Treasury shares	007	33.792	33.792
8. The company 's Financial assets listed/ registered at VSD	008	153.733.820.000	154.658.540.000
9. The company 's non-trade Financial assets deposited at VSD	009	3.300.050.000	3.000.000.000
10. The company 's awaiting Financial assets	010	0	385.900.000
11. The company 's Financial assets used to correct trading errors	011	0	0
12. The company 's Financial assets which have not been deposited at VSD	012	174.686.470.000	174.686.470.000
13. Financial assets under rights enjoyment	013	0	0

B. ASSETS AND LIABILITIES MANGED UNDER AGREEMENT WITH INVESTORS

Currency: VND

ASSETS		End of quarter	Beginning balance
1. Investor's financial assets listed/ registered for trading at VSD	021	25.412.705.864.300	26.179.273.156.000
a. Unrestricted financial assets	021.1	24.042.870.172.300	25.172.493.819.000
b. Restricted financial assets	021.2	750.573.000.000	234.606.360.000
c. Mortgage financial assets	021.3	287.220.070.000	509.936.430.000
d. Isolated or suspended financial assets	021.4	92.969.860.000	92.969.860.000
e. Financial assets awaiting settlement	021.5	239.072.762.000	169.266.687.000
f. Financial assets awaiting for lending	021.6	0	0
2. Investor's non- traded financial assets deposited at VSD	022	33.558.880.000	15.519.200.000
a. Unrestricted and non-traded financial assets deposited at VSD	022.1	33.058.880.000	5.844.020.000
b. Restricted and non-traded financial assets deposited at VSD	022.2	500.000.000	9.675.180.000
c. Non-traded, non- mortgaged financial assets deposited at VSD	022.3	0	0
d. . Non-traded, non- isolated, not suspend financial assets deposited at VSD	022.4	0	0
3. Investor's awaiting financial assets	023	281.534.221.100	119.739.034.000
4. Financial assets used to correct trading errors of	024.a	0	0

investors			
5. Investor's financial assets which have not been deposited at VSD	024.b	2.542.322.700.000	2.492.322.700.000
6. Investor's financial assets under rights enjoyment	025	0	0
7. Investor 's Deposits	026	723.105.855.210	588.148.124.654
7.1 Deposits for brokerage activities	027	433.195.643.462	364.578.483.902
7.2 Investor's synthesizing deposits for securities trading activities	028	289.221.678.988	223.301.242.574
7.3 Deposits for clearing and settlement activities	029	0	0
a. Domestic Investor's deposits for clearing and settlement activities	029.1	0	0
b. Foreign Investor's deposits for clearing and settlement activities	029.2	0	0
7.4 Securities issuers 's deposits	030	688.532.760	268.398.178
8. Payable for investor's deposits for securities trading under the company 's management	031	712.355.663.558	564.487.860.800
8.1 Payable for domestic investor's deposits for securities trading under the company 's management	031.1	711.104.308.980	563.256.823.806
8.2 Payable for foreign investor's deposits for securities trading under the company 's management	031.2	1.251.354.578	1.231.036.994
9. Payable to securities issuer	032	1.967.532.426	14.999.565.694
10. Receivables from investors for error of financial asset transaction	033	0	0
11. Payables to investors for error of financial asset transaction	034	0	0
12. Dividend, bond principal and interest payables	035	8.782.659.226	8.660.698.160

INTERIM COMBINED INCOME STATEMENT ENDED 30 SEPTEMBER 2020

Currency: VND

		Quarter II		Accumulated	
		Current year	Previous year	Current year	Previous year
I. OPERATING REVENUE					
1.1 Gains from Financial assets at fair value through profit and loss (FVTPL)	1	33.239.690.893	42.684.623.385	124.399.463.768	119.278.884.427
a. Gains from disposal of financial assets at FVTPL	1.1	6.121.036.568	18.311.694.888	37.410.413.316	40.083.753.747
b. Gains from revaluation of financial assets at FVTPL	1.2	12.397.237.231	14.134.925.397	54.674.508.109	42.520.942.248
c. Dividend, interests income from financial assets at FVTPL	1.3	14.721.417.094	10.238.003.100	32.314.542.343	36.674.188.432
1.2 Gains from Held - to - maturity investments (HTM)	2	1.939.196.823		3.270.222.596	2.921.580.210
1.3 Gains from loans and receivables	3	30.492.223.908	35.946.912.163	111.338.383.012	130.645.694.560
1.4 Gains from financial assets available for sale (AFS)	4	1.098.248.400		3.789.788.400	4.971.727.400
1.5 Gains from derivative tools	5				
1.6 Revenue from brokerage services	6	33.425.843.764	38.982.083.983	92.450.235.319	102.715.658.916
1.7 Revenue from securities underwriting and issuance agency services	7	3.231.159.034		8.562.827.216	62.602.909
1.8 Revenue from consultancy services	8				
1.09 Revenue from securities custodian services	9	1.274.370.339	1.456.780.966	3.705.237.677	4.314.814.310
1.10 Revenue from financial advisory services	10	1.608.940.908	7.052.727.273	5.869.895.454	9.771.909.090
1.11 Revenue from other activities	11	179.365.820	808.012.065	907.338.756	1.194.998.814
TOTAL OPERATING REVENUE (20 = 01>11)	20	106.489.039.889	126.931.139.835	354.293.392.198	375.877.870.636
II. EXPENSE FOR OPERATING ACTIVITIES					
2.1 Loss from Financial assets at fair value through profit and loss (FVTPL)	21	16.291.115.676	23.382.219.604	90.851.091.620	82.117.337.751

a. Loss from disposal of financial assets at FVTPL	21.1	14.850.082.874	14.656.610.246	55.691.974.910	43.964.070.527
b. Loss from revaluation of financial assets at FVTPL	21.2	1.441.032.802	8.725.609.358	35.159.116.710	38.153.267.224
c. Expenses for purchase of FVTPL	21.3				
2.2 Loss from Held - to - maturity investments	22				
2.3 Loss and fair value from assets available for sale (AFS)	23				
2.4 Provision expense for diminution in value and impairment of financial asset and doubtful debts and borrowing costs of loans	24	559.225.843	-10.275.363.584	2.186.725.936	-11.328.341.791
2.5 Loss from derivative tools	25				
2.6 Expenses for proprietary trading activities	26	514.152.065	518.559.088	1.368.048.848	1.269.560.287
2.7 Expenses for brokerage services	27	22.110.463.791	32.396.488.368	66.694.068.249	82.729.252.957
2.8 Expenses for securities underwriting and issuance agency services	28				
2.9 Expenses for consultancy services	29				
2.10 Expenses for securities custodian services	30	2.884.272.624	2.797.091.683	8.347.014.317	8.544.070.359
2.11. Expensesfor financial advisory services	31	2.953.207.805	4.640.977.324	7.651.110.934	7.822.368.523
2.12 Expenses for other activities	32	2.157.722.860	2.200.981.014	5.825.585.428	5.516.925.363
<i>In which: Expenses for fixing transaction and trading errors</i>	33			600.000	
TOTAL OPERATING EXPENSE (40 = 21->32)	40	47.470.160.664	55.660.953.497	182.923.645.332	176.671.173.449
III. FINANCIAL INCOME					
3.1 Realized and unrealized foreign exchange differences	41				119.046
3.2 Revenue, receivalbes from dividends, interest in the period	42	5.036.153.408	50.622.578	17.189.735.084	11.680.604.704
3.3 Gains from investment in associates	43				
3.4 Other investment revenue	44				
Total (50 = 41->44)	50	5.036.153.408	50.622.578	17.189.735.084	11.680.723.750
I.V FINANCIAL EXPENSE					
4.1 Realized and unrealized foreign exchange differences	51			287.184	

4.2 Borrowing cost	52	5.305.739.776	10.665.416.750	23.924.561.594	31.386.197.686
4.3 Losses from investment in associates	53				
4.4. Expense of provision for impairment of long term financial assets	54				
4.5 Other investment expense	55			200.000.000	
Total financial expense (60 = 51->55)	60	5.305.739.776	10.665.416.750	24.124.848.778	31.386.197.686
V. Sale expenses	61				
VI. General and administratiive expenses	62	20.352.966.544	22.011.557.136	64.416.662.062	68.465.478.298
VII. OPERATING PROFIT (70= 20+50-40-60-61-62)	70	38.396.326.313	38.643.835.030	100.017.971.110	111.035.744.953
VIII. OTHER INCOME AND EXPENSES					
8.1 Other income	71		3.636.364	311.980.118	3.636.364
8.2 Other expenses	72	88.170.000	116.761.243	265.145.000	372.083.306
Total other activities (80= 71-72)	80	-88.170.000	-113.124.879	46.835.118	-368.446.942
IX. PROFIT BEFORE TAX (90=70 + 80)	90	38.308.156.313	38.530.710.151	100.064.806.228	110.667.298.011
9.1 Realized profit	91	27.351.951.884	33.121.394.112	80.549.414.829	106.299.622.987
9.2 Unrealized profit	92	10.956.204.429	5.409.316.039	19.515.391.399	4.367.675.024
X. Corporate Income tax (CIT)expense	100	5.114.367.566	3.638.577.357	15.099.381.080	12.466.655.294
10.1 Current CIT expense	100.1	3.488.760.405	2.576.443.179	14.179.485.570	11.855.384.417
10.2 Deferred CIT expense	100.2	1.625.607.161	1.062.134.178	919.895.510	611.270.877
XI. Profit after tax (200 = 90 - 100)	200	33.193.788.747	34.892.132.794	84.965.425.148	98.200.642.717
XII. OTHER COMPREHENSIVE INCOME AFTER TAX	300				
12.1 Gains/(Losses) from Revaluation of AFS financial assets	301	4.943.434.372	3.052.608.000	-4.077.205.429	3.493.312.000
12.2 Other Gains/(Losses) from Foreign exchange	302				
12.3 Gains/Losses from fair value of fixed assets	303				

12.4 Other gains/Losses	304				
Total comprehensive income	400	4.943.434.372	3.052.608.000	-4.077.205.429	3.493.312.000
XIII. NET INCOME PER SHARE	500	0	0	0	0
13.1 Earning per share (VND/share)	501	331	423	919	1.308

INTERIM COMBINED CASH FLOW STATEMENT ENDED 30 SEPTEMBER 2020 – DIRECT METHOD

Currency: VND

ITEMS	Code	Accumulated	
		Current year	Previous year
I. Cash flows from operating activities			
1. Payments for purchase of financial assets	1	-28.954.501.972.400	-39.810.396.463.885
2. Proceeds from sale of financial assets	2	28.690.254.701.715	39.953.788.902.290
3. Payment to the Settlement Advance fund	3	0	0
4. Dividend received	4	26.815.207.180	39.605.324.132
5. Coupon interests received	5	134.391.442.742	155.813.984.680
6. Interest paid	6	-19.931.013.699	-35.945.063.806
7. Payment to suppliers	7	-21.716.322.220	-27.108.528.429
8. Payment to employees	8	-88.587.056.276	-85.271.867.663
9. Tax paid	9	-51.351.930.148	-58.490.966.657
10. Payment for the expense of trading financial assets	10	0	0
11. Other cash receipt from operating activities	11	6.748.838.711.864	20.675.912.129.915
12. Other cash payments for operating activities	12	-6.615.981.883.558	-21.117.083.680.775
Net cash flows from operating activities	20	-151.770.114.800	-309.176.230.198
II. Cash flows from investing activities		0	0
1. Payment for purchase and construction of fixed assets, investment properties and other assets	21	-136.400.000	-3.500.306.154
2. Proceeds from disposal and sale of fixed assets, investment properties and other assets	22	0	0
3. Payment for Investments in associates	23	0	0
4. Proceeds from investments in subsidiaries, joint ventures, affiliates and other entities	24	0	0
5. Interest and dividend received from long-term financial investment	25	0	0
Net cash flow used in investing activities	30	-136.400.000	-3.500.306.154
III. Cash flows from financing activities		0	0
1. Proceeds from issuance of stock and receipt of capital contributed	31	0	0
2. Payments to owner for capital contributed, payments to acquire or redeem the treasury shares	32	0	0
3. Drawdown of borrowings	33	537.000.000.000	878.690.000.000
4. Payments of Drawdown of borrowings	34	-540.000.000.000	-969.582.200.000
- Loan principal payments to payment assistance funds	34.1		
- Loan principal payments of financial assets	34.2		
- Other loan principal payments	34.3	-540.000.000.000	-969.582.200.000
5. Payments of leased	35		
6. Dividends, profits paid to shareholders	36		-50.207.604.265
Net cash low from financing activities	40	-3.000.000.000	-141.099.804.265
IV. Net increase/decrease in cash for the period	50	-154.906.514.800	-453.776.340.617
V. Cash and cash equivalent at the beginning of the period	60	174.237.228.080	465.849.247.326
Cash	61	174.237.228.080	465.849.247.326
Cash equivalents	62	0	0
Effects of changes in foreign exchange rate	63	0	0
VI. Cash and cash equivalent at the end of the period (70 = 50 + 60)	70	19.330.713.280	12.072.906.709
Cash	71	19.330.713.280	12.072.906.709
Cash equivalent	72	0	0
Effects of changes in foreign exchange rate	73	0	0

**CASH FLOW FROM BROKERAGE AND TRUST ACTIVITIES OF CUSTOMERS
ENDED 30 SEPTEMBER 2020**

Currency: VND

ITEMS	Code	Accumulated	
		Current year	Previous year
I. Cash flows from brokerage and trust activities of customers			
1. Cash receipt from sale of securities on behalf of customers	01	34.997.553.731.824	35.962.337.014.518
2. Cash payment for acquisition of securities on behalf of customers	02	-30.672.175.969.692	-35.934.408.653.975
3. Cash receipt from sale trust securities on behalf of customers	03	0	0
4. Cash payment for acquisition trust securities on behalf of customers	04	0	0
5. Cash receipt from Settlement Advance fund borrowing	05	0	0
6. Cash payment for Settlement Advance fund borrowing	06	0	0
7. Cash receipt for settlement of securities transaction of Customers	07	12.033.902.803.373	17.793.774.630.930
8. Cash receipt of Customer's for trust activities	08	0	0
9. Cash payment for custodian fee of customers	09	-2.610.350.563	-2.913.898.695
10. Cash receipt from securities trading errors	10	0	0
11. Cash payment for securities trading errors	11	0	0
12. Cash receipt from securities issuer	12	2.498.727.483.207	2.412.217.423.708
13. Cash payment to securities issuer	13	-2.479.499.954.675	-2.460.313.842.238
14. Cash receipt from brokerage, trust activities	14	48.669.501.264.703	72.550.803.672.167
15. Cash payment for brokerage, trust activities	15	-64.910.441.277.621	-89.150.054.550.181
Net Increase/Decrease in cash during the year	20	134.957.730.556	1.171.441.796.234
II. Cash and Cash equivalent of Customer at the beginning of the year	30	588.148.124.654	799.756.495.843
Cash at bank at the beginning of the year	31	588.148.124.654	799.756.495.843
Investor's Deposits managed byh the company for securities trading activities	32	364.578.483.902	558.187.678.624
Investor's Deposits for clearing and settlement of securities transactions	33		
Investor's synthesizing Deposits for securities trading activities	34	223.301.242.574	235.604.670.445
Deposit of securities issuers	35	268.398.178	5.964.146.774
Cash equivalent	36	0	0
Effects of changes in foreign exchange rate	37	0	0
III. Cash and Cash equivalent of Customer at the end of period	40	723.105.855.210	1.971.198.292.077
Cash at bank at the end of the period	41	723.105.855.210	574.823.516.460
Investor's Deposits managed by the company for securities trading activities	42	433.195.643.462	273.164.771.269
Investor's synthesizing Deposits for securities trading activities	43	289.221.678.988	295.771.494.676
Investor's Deposits for clearing and settlement of securities transactions	44		
Deposit of securities issuers	45	688.532.760	5.887.250.515
Cash equivalent	46		0
Effects of changes in foreign exchange rate	47		0